



“Old Ways Won’t Open New Doors

53rd ANNUAL CONVENTION - September 21-22, 2022

Golden Nugget Hotel & Casino, Atlantic City

**REGISTRATION
IS OPEN!**

NJWMA is all about building business relationships, sharing insights and protecting our industry from rogue movers...PLEASE JOIN US!

MOVER REGISTRATION	Total
Full Convention: September 21-22 # people @ \$320.00 each (includes all meals)	\$
Seminars Only: September 22 # people @ \$170.00 each (includes breakfast & lunch)	\$
Thursday All Day/Night: September 22 # people @ \$285.00 each (includes breakfast, lunch & dinner)	\$
Banquet Dinner Only: September 22 # people @ \$165.00 each	\$
Non-Mover members please add \$65.00	\$
Convention Pocket Program Advertisement: <input type="checkbox"/> Full page \$400 4" x 8" <input type="checkbox"/> 1/2 page \$200 4"x4"	\$
Total Amount Due	\$

Company:

Names of all attendees:

Tel:

Email:



- ◆ **Claims Liability**
- ◆ **DCA Regulations**
- ◆ **Defending Mediations**
- ◆ **NJ Legislative Update**
- ◆ **Reputation Management**
- ◆ **Selling to the Savvy Consumer**
- ◆ **Litigating Unresolved Claims**
- ◆ **Representing Your Brand on Social Media**
- ◆ **Federal Legislative & Regulatory Affairs Impacting the Moving Industry**

Golden Nugget Hotel & Casino, 600 Huron Avenue, Atlantic City, NJ 08401



Hotel reservations: \$74 room rate (Mon-Thurs only + fees & taxes) cutoff date for reservations is 9/7/22.

You can reserve your room one of two ways:

Call 1.800.777.8477 and select option 2 to connect with a reservation agent. Please use group code: AWARE22.
Reserve your room via the internet: [Click here to reserve your room.](#)

You can register by emailing this form to tracy@njwma.org. You can pay via credit card [HERE](#) or mail a check to the address below. Advance delivery information appears on page 3.

No refunds unless notified one month in advance.

PRELIMINARY AGENDA

NJWMA 53rd Annual Convention September 21 & 22, 2022 - "Old Ways Won't Open New Doors"

All Functions both days, Golden Nugget; The Grand Ballroom (3rd floor/casino level)

Wednesday, September 21

9:15am Golf outing; The Pines Courses @ Seaview, 401 South New York Ave., Galloway, NJ

7pm to 9pm Vendor Reception
Dress, Theme: Famous Dead People

9:30pm Let's network around the Fire Pits on the 6th floor.

Thursday, September 22

8:00am - 9:00am Breakfast and visit with vendors

9:10am - 9:30am Opening remarks, Tom Kilduff, Bob Russo, and Tracy Denora
Self-Introductions

9:30 am-10:15am Jack Pires, CEO/Owner Social Jack Media.
Moving Forward: Building Your Brand Through Reputation Management

10:30-11:00am Tony Russo, President, Commerce & Industry Assoc. of NJ
NJ Legislative Update

11:00am – 11:30am Visit with Vendors

11:30am – 12:15pm Selling to the Savvy Consumer. Moderator: Dick Scaffa
Panelists: Tara Dixon, Gary Grund, Jim Murphy and Patrick Sipera
(The Shift to Virtual Surveys, Peak Season Capacity Limits, The Socially Conscious Consumer, Realtor Referrals)



12:15pm – 1:15pm Lunch and Visit with Vendors

1:15pm – 1:30pm Slate of Nominations, Scholarship & Bill Moynihan awards.
Move for Hunger annual Update

1:30pm – 2:15pm Legally Speaking: Litigation, Liability and the Law
Join attorneys Michael Grohs and George Wright in an informative discussion on litigating unresolved claims, claims liability, DCA regulations, and defending mediations.
Moderator: Tracee Columbia

2:15pm – 2:45pm Visit with Vendors

2:45pm – 3:30pm Ryan Bowley, Executive Director, ATA Moving & Storage Conference
Update on Federal Legislative and Regulatory Affairs Impacting the Moving Industry

6:30pm President's Reception; Dress: Business Attire

7:00pm Banquet Dinner

7:45pm Entertainment: Comedian William Garrigan

8:30pm Award presentations

New Jersey Warehouse & Movers Association - 758 Congress Street, Toms River, NJ 08753
Tel: 732-341-3934 – tracy@njwma.org – www.njmovers.com

