

# AGENDA

## NJWMA 53<sup>rd</sup> Annual Convention September 21 & 22, 2022 - "Old Ways Won't Open New Doors"

All Functions both days, Golden Nugget; The Grand Ballroom (3<sup>rd</sup> floor/casino level)

### Wednesday, September 21

9:00am The Pines Courses @ Seaview, 401 South New York Ave., Galloway, NJ

7pm to 9pm: Vendor Reception  
Dress, Theme: Famous Dead People

9:30pm: Let's network around the Fire Pits on the 6<sup>th</sup> floor.

### Thursday, September 22

8:00am - 9:00am: Breakfast and visit with vendors

9:00am - 9:20am: Opening remarks, Tom Kilduff, Bob Russo, Tracy Denora, Scholarship Award  
And Emcee Ed Odell

9:20am – 9:30am: Harvey Mishkin, Association Member Trust. Association Health Benefit Plan

9:30 am-10:15am: Jack Pires, CEO/Owner Social Jack Media.  
Moving Forward: Building Your Brand Through Reputation Management

10:30-11:00am: Tony Russo, President, Commerce & Industry Assoc. of NJ  
NJ Legislative Update



11:00am – 11:30am: Visit with Vendors

11:30am – 12:15pm: Selling to the Savvy Consumer. Moderator: Dick Scaffa  
Panelists: Tara Dixon, Gary Grund, Jim Murphy and Patrick Sipera  
(The Shift to Virtual Surveys, Peak Season Capacity Limits, The Socially Conscious Consumer, Realtor Referrals)

12:15pm – 1:15pm Lunch and Visit with Vendors

1:15pm – 1:30pm Slate of Nominations, Bill Moynihan awards.  
Move for Hunger annual Update

1:30pm – 2:15pm. Legal Panel: George W. Wright and Michael Grohs. Moderator: Tracee Columbia  
Litigating Unresolved Claims, Claims Liability, DCA Regulations, Defending Mediations

2:15pm – 2:45pm Visit with Vendors

2:45pm – 3:30pm. Ryan Bowley, Executive Director, ATA Moving & Storage Conference  
Update on Federal Legislative and Regulatory Affairs Impacting the Moving Industry

6:30pm President's Reception; Dress: Business Attire

7:00pm Banquet Dinner

7:45pm Entertainment: Comedian William Garrigan

8:30pm Award presentations

